





# NEWS RELEASE

8<sup>th</sup> May 2015

## TELLUS EXPANDS BUSINESS DEVELOPMENT TEAM

-  Tellus expands business team and appoints Richard McAree and Maurice Sauzier
-  Richard has over 21 years' experience in infrastructure, waste and mining sectors
-  Maurice has over 25 years' experience in infrastructure, waste and oil and gas sectors
-  Both have proven track record growing profitable and sustainable businesses

Tellus Holdings Ltd (“Tellus”) is pleased to announce the appointment of two new Business Development Managers, Mr Richard McAree and Mr Maurice Sauzier.

Commenting on the appointments, Tellus’ Managing Director, Duncan van der Merwe said “Tellus are delighted to secure the services of both Richard and Maurice and welcome them to our expanding team. Richards and Maurice’s complementary experience spanning the infrastructure, oil and gas, waste, risk, and mining sectors will provide Tellus with the skills and expertise to successfully implement our marketing strategy and contract requirements through a technical, environmental and solution focused approach”.

### Richard McAree

*Richard brings over 21 years’ business development and technical experience in the waste, infrastructure, resources and energy sectors. He has worked as business sector leader and business unit leader for international environmental and engineering consulting firms such as SLR Consulting, KMH Environmental and WYG, building teams, expanding the client base and providing technical advisory services. His experience covers procurement, project management, planning approvals, contract and operational management for waste, resources and energy infrastructure in the UK, Ireland, Middle East and Australia Pacific Region. He has delivered projects for a broad client base including Irish Salt Mines, Suez, Veolia, Transpacific, Origin Energy, AngloGold Ashanti, Ok Tedi Mining, Peabody, OilSearch and Brisbane and Perth Airports. He is a graduate of the University of Portsmouth and a Member of the Chartered Institute of Waste Management.*



Fig 1: Mr Richard McAree

### Maurice Sauzier

*Maurice is a strategic Senior Business Development Manager with 25 years’ experience in negotiating and delivering diverse risk management solutions within the medical, security, occupational health and safety and environmental legislative frameworks. He has worked with Coffey International, CSBP (Wesfarmers), International SOS, Falck, Davidson Trahaire Corpsych and Sonic Health (formerly Prime Health). He has been a director of two specialist consulting companies with an impressive client base including BHP (Tubemakers), Rio Tinto Iron Ore, AngloGold Ashanti, Paddington Gold, Water Corporation WA, the Department of Planning and Infrastructure, Vinidex Group, Inghams Enterprises and the Cities of Wanneroo, Joondalup, Perth and South Perth. Mr Sauzier holds Organisational Human Resources and Safety post graduate certification (Murdoch University) and is a Chapter committee member of the RMIA (WA).*



Fig 2: Mr Maurice Sauzier

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Richard and Maurice will work closely with the General Manager Sales and Marketing, Robert Charter to develop and implement our marketing strategy, bringing salt and kaolin product sales and complementary world's best practice waste and storage services to market.

**About Tellus Holdings:**

*Tellus Holdings Ltd is an infrastructure project development company with a proposed dual revenue business model. This involves mining the commodities salt and kaolin and backfilling the voids left from mining with equipment, archives or long-term temporary storage of waste. Tellus' business model mirrors world's best practice solutions operating in the UK, Europe, USA and Canada. Tellus is developing the Chandler salt mine project in the Northern Territory (NT) and the Sandy Ridge kaolin mine project in Western Australia. Tellus' flagship 'Chandler Project' was recently awarded Major Project Status by the Northern Territory Government.*

**For further information:**

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